



Geritom Medical, Inc.

Creating ways to
better your life.

Your Long Term Care family owned
pharmacy for the last 17 years.

Geritom Medical
10501 Florida Ave S.
Bloomington MN, 55438

Phone: 952.854.1190
www.geritommedical.com

Geritom Medical, Inc. Newsletter
4th Quarter, 2008

Alarming 2009
State Financial Forecast

Group Home residents and the Long Term pharmacies which service them are once again threatened with budget cuts.

The State of Minnesota has a \$426 million shortfall in the current biennium ending June 30, 2009. A projected \$4.847 billion deficit for the next biennium must be made up before the legislature finishes its regular or special session.

Budget cuts are likely to affect health and human services by reducing the increases slated for the next two years. In order to stop cuts we need to inform our legislative leaders using the following key points:

- ◆ Please keep all your options open - who gets cut and the possible need for new revenue.
- ◆ Please take a fair approach to cuts. HHS is 30% of the state budget, but took 60% and 70% of the cuts in the past two years. Most HHS money goes to supporting the elderly and people with disabilities. Large cuts will disproportionately affect the states most vulnerable citizens.
- ◆ When Medicaid funded programs are cut by one dollar, a two dollar match in federal funds is lost.

Along with the budget cuts to facilities comes the probable cuts to prescriptions filled through Medicaid. Minnesota pharmacies were cut 2% in July, 2008 and have been cut on a regular basis. Minnesota is one of the lowest paying states for Medicaid prescriptions.

Iowa: Average wholesale price minus 12% plus \$4.57
Minnesota: AWP minus 14% plus \$3.65 & minus 2%
wholesale tax
South Dakota: AWP minus 10.5% plus \$4.75
Wisconsin: AWP minus 13% plus \$4.38-\$22.16

Let your voice be heard!
Two very important days at the capitol

ARRM Day at the Capitol - Feb. 12th
For information call 651-291-1086 (ARRM)

Pharmacy Day at the Capitol - Feb. 17th
For information call 651-697-1771 (MN Pharmacists Association)

Giving Hearts at Geritom Medical



“Giving Hearts at Geritom Medical” has incorporated. As a non-profit organization we can develop other avenues to help our clients and your donations are tax deductible.

Our Secret Santa program was able to grant wishes to over 400 group home residents this Christmas. Santa delivered over 2,000 gifts ranging from DVD's to winter coats.

We want to thank all those who participated in making someone's wishes come true.



Any Changes In 2009?

A new year often comes with change. Remember to notify us immediately of any changes with your residents.

- ⇒ A move to a new facility/home
- ⇒ A different primary doctor
- ⇒ A new clinic
- ⇒ A med chart change

Combine Events

The flu season is upon us. If you haven't gotten your residents their flu shot, it's not too late.

If your resident qualifies for diabetic shoes, we carry several styles. Custom fittings can be done at your facility or here at Geritom.

Let's combine visits and bring your residents for their vaccination or shoes and watch a movie in our theater.

We can have a staff member here to meet your resident during the day or early evening.

New Geritom Events Calendar On Our Website

We took the suggestion from a customer's e-mail and have added an events calendar to our website. The calendar will show the class dates for med administration training, seminars, and reserved times for the theater and conference rooms. To reserve the theater and conference room times you should call Kim, and to sign up for



Come Spend the Day with Us!

Winter Lunch & Learns

We are ready for a new season of informative and entertaining seminars. Patty Flaherty hosts several lunch and learns every month, sponsored by Geritom and a pharmaceutical company. It is as simple as calling Patty for a reservation. Patty will fax or email you about upcoming events or you can go to our website. Topics are timely, industry related and often come with continuing education credits.

Call Patty at 952-854-1190 or email her at: patty.flaherty@geritommedical.com

Medication Administration Classes

Patty Flaherty, R.N. has received accolades for her in depth eight hour course on medication administration. Our customers say their staff comes away with the knowledge they need to properly care for their residents. Students that complete and pass the class receive a certificate. Make your reservation today. Classes are in demand and fill up fast. Classes are held during the week and some Saturdays.

Call Patty to reserve a space at 952-854-1190

**WINNER OF
AMC MOVIE
TICKETS -
JACOB C.**

**Thanks for
your e-mail
suggestion
on page 2.**



Seminars

January 27, 2009

**11 a.m. Registration
Diabetic Pain
(DPNP)**

Lunch Served

January 30, 2009

**11 a.m. Registration
Depression**

Lunch Served

February 11, 2009

**11 a.m. Registration
Schizophrenia**

Lunch Served

Geritom Movie Theater

During the winter treat your residents to a movie night in our 26 seat private theater at no charge. We will supply a treat and you bring the movie. If your resident is celebrating a birthday let us know and a balloon bouquet and gift will be waiting.

To reserve the theater call Kim at
952-854-1190



Geritom Medical, Inc.

Mission Statement

We believe in service beyond expectation, achieved through a constant desire to anticipate and fulfill evolving customer needs.

**To Be Your
Dream Provider**

CONTACTS

Owner & CEO

Tom Smith

Owner & President

Shelley Psychogios-Smith

Sales & Marketing

John Feickert

Billing & Customer Service

Megan Kunkel

Executive Vice President

Joe Keim

Medical Supplies Manager

Danya Fahlstrom

Finance & Administration

Community Services

Giving Hearts

Kim Vacanti

To reach us:

Geritom Medical, Inc.
10501 Florida Ave. S.
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952-854-1190
1-866-333-2046
www.geritommedical.com

A BRAND NEW YEAR!

A CLEAN SLATE WHICH TO
WRITE
OUR HOPES AND DREAMS.
THIS YEAR:
LESS TIME AND
ENERGY ON THINGS;
MORE TIME AND
ENERGY ON PEOPLE.
ALL OF LIFE'S BEST REWARDS,
DEEPEST AND
FINEST FEELINGS,
GREATEST
SATISFACTIONS,
COME FROM
PEOPLE--
PEOPLE LIKE YOU.

*HAPPY NEW YEAR!
FROM THE EMPLOYEES
AT GERITOM*

Your Opinion Matters

Please visit our website and let us know what you like about our company (employees, systems, etc.) or what you would like to see changed. All participants will be entered in a monthly drawing for an AMC theater gift card.